



ESOMAR Associations and Representatives Meet-Up

How Japan Challenges the Privacy Regulation

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あなたの中に未来がある。 一般社団法人 日本マーケティング・リサーチ協会

Introduction: Circumstances of Japan

- ◆ 1998: Privacy Mark System (PMS: JIS Q 15001)
 - "JIS" stands for the Japan National Standard
 - ➤ From the beginning, JMRA has been authorized as a P-mark Examining Body and provides certification services for its members. (99% of JMRA members have gotten certifications.)

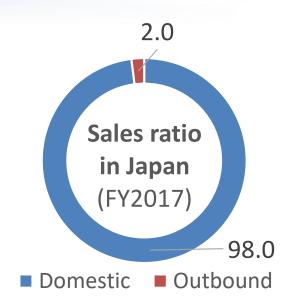


- 2003: Initial PIPL (Personal Information Protection Law)
- **◆ 2017: Revised PIPL went into force**
- 2018: Adequate Level of Protection with EU (Planned)
 - ➤ This autumn, a mutual certification between EU and Japan will be enforced.



Basic figures

- ◆ The outbound sales share in Japan's marketing research is not large
 - ➤ The estimated outbound sales share is only 2.0% (FY2017)
 - Most JMRA members mainly make earnings in the domestic market



30 players

120 members

- Around 1/4 of JMRA members conduct MR projects in the EU (estimated)
 - Mainly FGI and online surveys

(Data source: JMRA Annual Management Survey in 2018)





Background of JMRA challenges

◆ 2014: Big privacy incident occurred

- More than 20 million children's database was stolen out from one of the most popular educational companies in Japan.
- ➤ The public opinion of personal information regulations were strengthened more than ever before.

◆ 2017: Warning from ESOMAR on GDPR (at last Congress)

- JMRA decided to promote the GDPR campaign initiated by the chairman and the representative of ESOMAR Japan.
- ➤ The goal is NOT to issue any violations from our member companies.
- ◆ 2017-: Series of GDPR seminars are planned



09 Nov 2017: GDPR Seminar 1

- Goal: Understanding the basic GDPR requirements
 - Provided translation materials;
 - EFAMRO and ESOMAR GDPR Guidance Note
 - ESOMAR Plus presentation by Webinar and teleconference
 - MRS presentation at APRC 2017









09 Nov 2017: GDPR Seminar 1





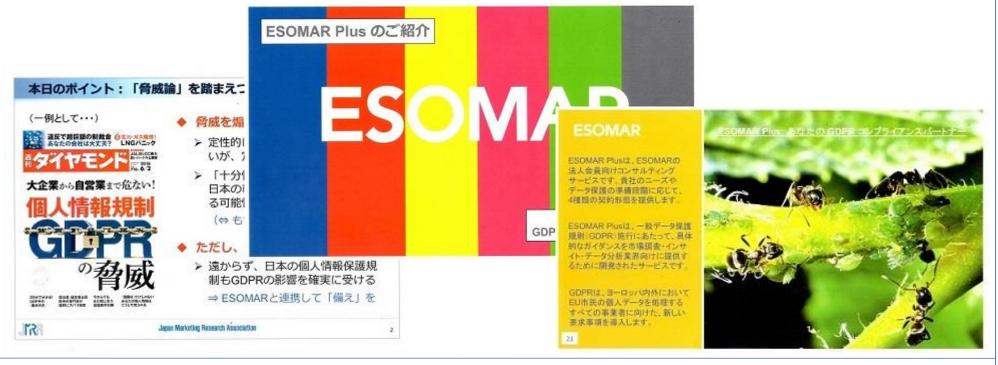
- Key message: Promote the precise understanding including our clients
 - Risk of huge fines
 - Acquire clear consent
 - Wait for the ESOMAR GDPR Code of Conduct
 - Introduction of ESOMAR Plus
 - Domestic companies can comply with GDPR by keeping its PMS
 - E-Privacy and Copyright reform may have significant effects. However, they are still unclear.





18 Jun 2018: GDPR Seminar 2

- Goal: Wait for the ESOMAR GDPR Code of Conduct calmly
 - Lecture by law professor
 - Provided translation materials;
 - ESOMAR Plus presentation about consulting fees





18 Jun 2018: GDPR Seminar 2

GDPR がもたらす日本への影響

平成30年6月18日(月) 亜細亜大学 加藤隆之

はじめに

GDPRが5月25日に施行されたが、それが城外衛用規定を設けているため、日本でも関心が高まって いる。マスコミや専門家が煽っている感もあるので、本セミナーで GDPR がもたらす日本への影響とリ スクを見極める概会としてもらえると率いです。

本日私がお話しする主な項目は次の通りです。

- 1 GDPR通用範囲の確認
- 2 規閣対象とされた場合の法的責任(制裁金を中心として)
- 3 法的責任回避の手段?

1 GDPR 適用範囲の確認

(1) 条文の確認

第3条 地理的範围

- 本規則は、EU域内の管理者又は取扱者の事業所の活動に関連してなされる個人データの取扱いに適用される。この場合、その取扱いが EU 域内又は域外でなされるか否かについては関わない。
- 2 本規則は、取扱い活動が次に掲げる項目に関連している場合、EU 域内に拠点のない管理者又は取扱者によるEU 域内のデータ主体の個人データの取扱いに適用される。
 - (a) データ主体に支払いが求められるか否かにかかわらず、EU 域内のデータ主体に対して商品又は サービスを提供すること。

(b) BU 域内で行われるデータ主体の行動を監視すること。

 本規則は、EU 域内に拠点を持たないが、国際会法により加盟国の国内法が適用される場所に拠点を 有する管理者による個人データの取扱いに適用される。

Article 3 Territorial scope

- This Regulation applies to the processing of personal data in the context of the artivities of an establishment of a controller or a processor in the Union, regardless of whether the processing takes place in the Union or not.
- This Regulation applies to the processing of personal data of data subjects who are in the Union by a controller or processor not established in the Union, where the processing activities are related to:
 - (a) the offering of goods or services, irrespective of whether a payment of the data subject is required, to such data subjects in the Union; or
 - (b) the monitoring of their behaviour as far as their behaviour takes place within the Union.

Key message: Companies who need to prepare should start now

- It became certain that it will be certified an "Adequate level of protection"
- Domestic companies can comply with GDPR by maintaining its PMS and an additional guideline
- Companies operating within the EU should start to prepare a "data flow map"
- Recommendation of ESOMAR Plus
- ➤ ISO20252 certification will help the document recording system
- Wait for ESOMAR GDPR Code of Conduct





JMRA emphasizes basic policies to its members

- We can comply with the GDPR with the P-mark system and ESOMAR Code of Conduct. It only requires a little additional efforts.
 - We are waiting for an official guidance to be issued by the Japanese government.
 - > The new PMS guideline will also come into force in this autumn.
- We can walk together with ESOMAR and global colleagues
 - ESOMAR Plus can help our members operating within the EU
- ♦ ISO20252 certification will guarantee your effort
 - Reliable document recording system (ensuring traceability)





(Planned) Jan or Feb 2019: GDPR Seminar 3

♦ Goal: Conforming to the ESOMAR GDPR Code of Conduct

- Provided translation materials (Planned);
 - ESOMAR GDPR Code of Conduct
- ➤ Abstracts of ISO20252 3rd version (To be published in Nov 2018)

Challenging Task:

- Specific treatment of raw data
- Disclosure of client names
- E-Privacy regulations
- Copyright reforms



Many thanks to ...









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